

# Prathmesh Savale

prathmesh.savale@utexas.edu

github.com/praths007 · linkedin.com/in/prathmeshsavale · praths007.github.io · (512) 351-6925

## Education

### The University of Texas at Austin

May 2023

*Master of Science, Business Analytics, 3.7 GPA*

**Coursework:** Advanced Machine Learning, Optimization, Deep learning, Unstructured Data Analytics

### University of Pune

May 2015

*Bachelor of Engineering, Computer Engineering, First Class with Distinction, 3.8 GPA*

**Coursework:** Database Management Systems, Data Structures and Algorithms, Object Oriented Programming

## Experience

### Walmart Global Tech - Senior Data Scientist, Austin, TX, US

October 2023–Present

- Led the development of a sales forecasting framework at Sam's Club AI Labs for Merch Finance, improving financial and merchandising strategies with precise sales value and unit analysis
- Designed a constraint based causal discovery framework for generating what-if scenario simulations, enhancing forecasting and strategic planning by identifying key causal factors affecting sales and units
- Created a model-agnostic "Explainer" tool to assess the impact of promotions, pricing, holidays, macroeconomic factors, and inventory on sales, integrating causality to enhance analysis and optimize decision-making

### HP Inc.- Data Scientist, Austin, TX, US

May 2023–October 2023

- Collaborated with marketing VP to devise customer cohorts using unsupervised learning to target top 5% users which expanded HP Instant Ink and Smart Advance subscriptions by 13%, generating revenue of \$400K over 3 months
- Developed a LLM based chatbot to complement KPI dashboard and provide easy access to CXO level insights

### US Med-Equip - Graduate Capstone, Austin, TX, US

January 2023–May 2023

- Achieved 98% accuracy forecasting medical equipment rentals using Vector Autoregression and PySpark, saving \$2M in lost rentals annually by decreasing turndowns and increasing availability across different regions in the US

### HP Inc.- Data Scientist, Bangalore, India

January 2021–June 2022

- Used Bayesian A/B testing on HP Smart App coach marks and UI to increase retention rate by 8%
- Mentored 8 team members on LookML development and partnered with 5 cross-functional teams to deliver HP Smart App usage reports to the global head of HP Print Software and Future Product Marketing

### Kiewit Corporation - Data Science Consultant, Bangalore, India

October 2018–Jan 2021

- Enhanced throughput of Kiewit's Buckskin Mine by using LSTM networks to preemptively anticipate breakdown of the coal-carrying Caterpillar haul trucks and minimized downtime of repairs by 30%, saving \$1.8M annually
- Used SHAP values to identify features that contribute to the maximum number of breakdowns
- Developed a text classification framework for Kiewit finance using Word2Vec to tag commodity procurement invoices with SAP Ariba taxonomy, helping verify expenditure and reduce fraudulent supplier claims by 20%

### Mu Sigma Inc.- Decision Scientist, Bangalore, India

September 2015–October 2018

### Tesco (UK) - Bus One Forecast

November 2016–October 2018

- Devised a time series-based ensemble to forecast sales across multiple product categories with an accuracy of 98%
- Included adjustment for external regressors like holidays and used forecast scaling for store closures which helped improve the overall company level forecast accuracy by 5.6%, reducing value error of \$4M annually

### Apple (US) - Repair Center Operations and Analytics

September 2015–November 2016

- Mined data across multiple sources to find the root cause of dead on arrivals and loopers (device failures)
- Created a tree based ensemble to predict propensity of device failures, leading to a 3% reduction in failure rate
- Proposed cascading classifiers to help predict the rarer class and minimize false positives by 15% during prediction

## Skills

**Programming:** Python, PySpark, R, SQL, LookML, Bash

**Computational programming:** numpy, pandas, tidy, Scikit-learn, Statsmodels, Keras, Gurobi, Langchain

**Statistical Analysis:** Regression, Classification, Bagging, Boosting, Ensemble, Time Series Analysis, Hypothesis - testing, Neural Networks, Unsupervised Learning, A/B testing, Forecasting, Generative Models, Optimization

**Tools and deployment:** Docker, Elastic Search, DataBricks, Git, Looker, Airflow, AWS (EMR, EC2), Jenkins, JIRA